

Go With A Pro

Choose a professional, independent insurance agent

Purchasing insurance can be an expensive proposition, especially if you don't get proper counseling before you choose your coverages. You need to talk to a professional trained in advising you on the financial implications of your choices: whether you've got the right kind of protection; whether you have enough insurance—or even too much; whether you have any serious gaps in your coverage; or whether you qualify for any discounts.

Professional counseling, personal service

This is the kind of expertise you get when you deal one-on-one with our agency. We can evaluate your unique circumstances and then tailor coverages to meet your specific needs. Unlike “captive” agents who represent one insurance company, we work for you, the client, and can shop for insurance through many insurance companies to get you the best coverage at the best price. Unlike direct-sale companies whose service representatives sell one company's product via phone, mail or the Internet, we will counsel you personally—no long-distance phone call or mail survey can top the service that comes from dealing face-to-face with a professional agent. And unlike financial institutions such as banks, we specialize in insurance sales and service—it's not a peripheral product you might feel obligated to buy to secure a loan.

It's all about choice ... Choose a Professional Insurance Agent.

	Independent Agent	Company Agent (Represents Only One Company)	Direct Sales Company (No Agent Services Provided)	Banks
<i>Offers Choice of insurance products from different companies</i>	YES	NO	NO	NO
<i>Gives more objective advice because not employed by an insurance company?</i>	YES	NO	NO	NO
<i>“Shops around” for the best coverage—at the best price?</i>	YES	NO	NO	NO
<i>Can access companies which offer specialized coverages for unique needs?</i>	YES	NO	NO	NO
<i>Highly trained to help consumers make complex, vital insurance decisions?</i>	YES	YES	NO	NO
<i>Offers personalized, face-to-face service?</i>	YES	YES	NO	YES
<i>Lives in your community and supports local efforts?</i>	YES	YES	NO	NO

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Phone: 516.546.5500

Phone: 877.546.6474

Fax: 516.546.5535

www.saiinsurance.com



How do I get more information?

Easy, as a Professional Insurance Agency, we have experienced staff members who will be able to walk you through the quoting and coverage process. We will introduce you to many different types of coverage based on your feedback so we can tailor coverage to suite your specific needs.

Contact information:

We pride ourselves in delivering information to our clients and potential clients the way they feel most comfortable.

If you would like to submit a homeowners insurance application by paper, fax or email you can download our form from:

<http://www.saiinsurance.com/homequoterequest.htm>

If you would like to submit and rate your policy on- line you can go to:

<http://www.saiinsurance.com/quote.htm>

If you would like to speak to us directly we would be more than happy to answer any questions you may have. We can speak by phone or you may set up an appointment to see one of our representatives at your convenience. You can contact us at:

*Selective Associates, Inc
Personal Lines Homeowners Department
516.546.5500*

Just ask to speak to a Homeowners representative. All of our reps are licensed and trained to professionally handle your account.

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